



# Annual Report 2022

## FairMatch Support Foundation

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# Management Board Report

## 1.1 General introduction

Early 2022 the world was still dealing with the restrictive measures related to the COVID19 pandemic. The measures were relaxed during the first months of the year. This was a relieve for all. Unfortunately Russia invaded Ukraine directly after that, creating a lot of uncertainty all over the world.

Higher energy prices, amongst others caused by the war in Ukraine has led to almost unprecedented inflation rates in 2022. Further a coup d'état and an unsafe security situation in the Sahelian part of West Afrika makes project implementation more difficult. It has again made us realise that the economic environment and security are still very unstable in many parts of the world. In the countries of operating we see that next to these issues the people are hit with even higher inflation and devaluation as Europe putting a lot of pressure on people as well. In many cases food prices have doubled or tripled, but this counts as well for the input so the margins for the farmers remain thin.

The high inflation has an impact on everybody and will therefore also have an effect on both the income and expenditures of FMS. In relation to income we see that to date many public funders do not yet have an answer on how to deal with this inflation in project budgets. No contingency budget lines are allowed, resulting in fixed budgets not taking any increases in expenses as a result of the inflation into account. As a consequence less work can be done under the same budget. On the expenditure site costs do also increase.

Given the above FMS is happy that it has been able to secure a positive result of € 74K after taxes, which is considered a very good achievement under the current circumstances.

## 1.2 Mission and Vision

FairMatch Support aims to work on the development of sustainable supply chains together with an increasing number of public and private sector partners. To give a clear direction to its activities FMS has formulated its mission as follows:

*'FairMatch Support believes that sustainable production and a fair profit distribution for everyone involved in global, agricultural supply chains is possible.*

*FMS develops sustainable agricultural supply chains. We balance concrete market demand with fair and sustainable principles. Co-creation and long-term collaboration are key.*

*With deep knowledge and extensive experience FMS improves and accelerates sustainable business. Our international organisation of committed people supports companies in finding new sustainable sources, and producers in finding new markets and professionalizing their business.'*

FMS is an impact-oriented organisation targeting the improvement of the (income) position of producers and has the vision that their supply chain projects will enhance the transparency within the chain, thereby improving the overall performance and value creation within the chain.

Value creation and growth in a sector will not jeopardise environmental sustainability, nor the health and wellbeing of all people working within the chain.

### 1.3 Organisational structure

FairMatch Support consists of two administrative organisations, *FairMatch Support foundation* (Stichting) and *FairMatch Support Limited (Ltd)*. *FairMatch Support foundation* has a management board that is consisting of the Executive Director of the Limited. Next to the management board there is a supervisory board that is controlling the management board. The report of the supervisory board is presented in chapter 2 of this report.

*FairMatch Support Ltd* is managed by a management board. The report of the management board can be found in chapter 1.5 of this document. The foundation has a 51% share in FairMatch Support Ltd.

For the foundation and the limited annual reports are presented as well as a consolidated annual report. This report contains the consolidated annual report and the foundation report. A separate report is prepared for the annual report FairMatch Support Ltd.

### 1.4 Composition of the Management Board (Foundation/Limited)

Since April 2017 the board of the Limited (BV) consists of one member: the Executive Director, Herman uit de Bosch. Senior staff is invited to provide input in the management of the organisation.

Mr H. uit de Bosch (Executive Director)

Herman uit de Bosch graduated at Wageningen University is one of the founders of FairMatch Support. He has over thirty years of working experience in innovative supply chain development, matching companies to (small-scale) producers and vice versa. He has been involved in developing new supply chains with a variety of companies like Ahold, Unilever, Intersnack, OLAM and many others in a range of commodities; nuts, fruits and vegetables, timber, cotton etc. He has also played a major role in the start-up of various initiatives.

To operate according to good governance rules and to avoid a conflict of interest in the shareholders meeting of the Ltd (BV), the management board of the Foundation (Stichting) transferred its authority to the supervisory board in the shareholders meeting and the latter operates therefor as the majority shareholder.

### 1.5 Summary of the reporting year

In 2022 the COVID-19 restrictions/measures were step by step reduced in the Netherlands, with hardly any restrictions applicable from mid-February 2022 onwards.

This makes it possible to travel again, visit our partners, strengthen ties and look for new opportunities.

Although COVID-19 restrictions were lifted, amongst others the war in the Ukraine created new uncertainties in terms of higher energy prices, stagnations in grain supplies and high inflation and on top of that speculation on energy and food prices. Further a coup d'état and an unsafe security situation in the Sahelian part of West Afrika made project implementation

more difficult. It has again made us realise that the economic environment and security are still very unstable in many parts of the world.

This certainly had an effect on FMS and its partners we work with.

Fortunately we have been able to continue our activities in the different parts of the world during COVID19 and this new period of economic instability, due to our long term relationships with partners. Renewed traveling made it possible again to meet with our partners face-to-face, which allowed us to re-strengthen our ties with the partners. We however have noted a decrease in the number and the value of activities this year, especially in West Africa. This is, next to the economic instability, caused by a trend, which we have noted before, that long-term financing is becoming more difficult is still present. Acquisition therefore is and will remain an important part of the daily activities.

Further it is noted that the regulation of grants is becoming more complex and complicated. FMS has been regularly audited in the past. These audits had a holistic approach, checked contracts, reports and associated expenses. In 2021 FMS was faced with a number of audits which seem to focus on finding imperfections, not taking the context and sequencing actions into account. The duration of these audits took 1 – 1.5 years. During 2022 we have been able to finalise these audits with no further financial implications also due to persistency, serious attention and a lot of extra work. Audits do become a serious burden for organisations receiving public funds.

The franchise with FMS West-Africa is in its second year of the third franchise contract. Activities are carried out in Burkina Faso, Ivory Coast and Mali. Due to COVID-19 and the coup d'état activities in West-Africa have been reduced. Developing new projects are more complex especially in Burkina and Mali and the renewal of projects has taken more time.

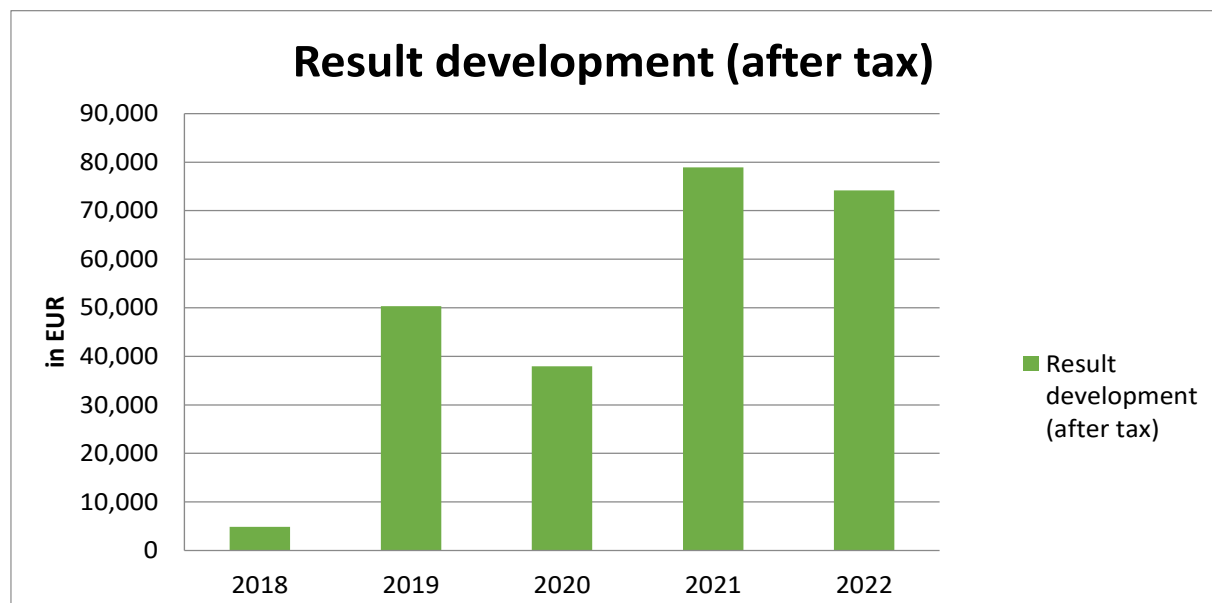
It had been our intention to grow with one staff member in 2022 to a total of 6 staff members. During 2022 one person left the organisation and a new person was hired. As a result, the total remained at 5.

## 1.6 Consolidated financials

### Result

2022 has been finalised with a positive result of €74k (2021 profit of €79k) after taxes. This is a solid result considering the pandemic and unstable economic situation. It is the fifth positive result in a row. It is higher than the budgeted result of €25k. In 2022 both total income as well as direct project expenditure<sup>1</sup> were lower than originally anticipated. This is the result of contracts with a shorter duration and less value. The project implementation costs of our partners were as a result also lower.

FMS Organisational expenditures were also lower than anticipated. FMS organisational expenditure reduced from € 493k in 2021 to €465k in 2022. This is mainly caused by lower personnel expenditure due to a reduction in hours (at the request of staff) and the departure of staff. New staff was hired mid 2022.



Graph 1: Result development

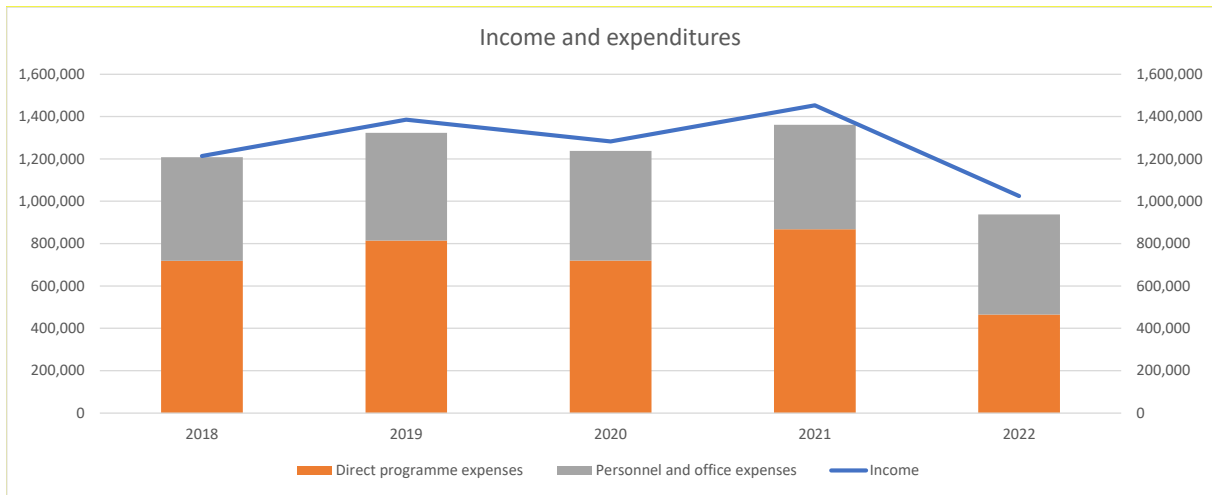
Based on the positive result it was decided to pay out dividend to an amount of € 30,000 for the minority shareholder.

### Income and expenditure

During 2022 FMS has been able to raise a revenue of € 1,025k. This income was lower than in 2021 (1,454k). Although the total number of contracts remained approximately the same the contract duration and contract value reduced.

The income is received from both private as well as public organisations. The income derives for a large part from multi-year contracts. It further includes an adjustment to the accrual expenses, which has been adjusted to the appropriate level.

<sup>1</sup> Expenses to franchisees, preferred partners and direct project costs

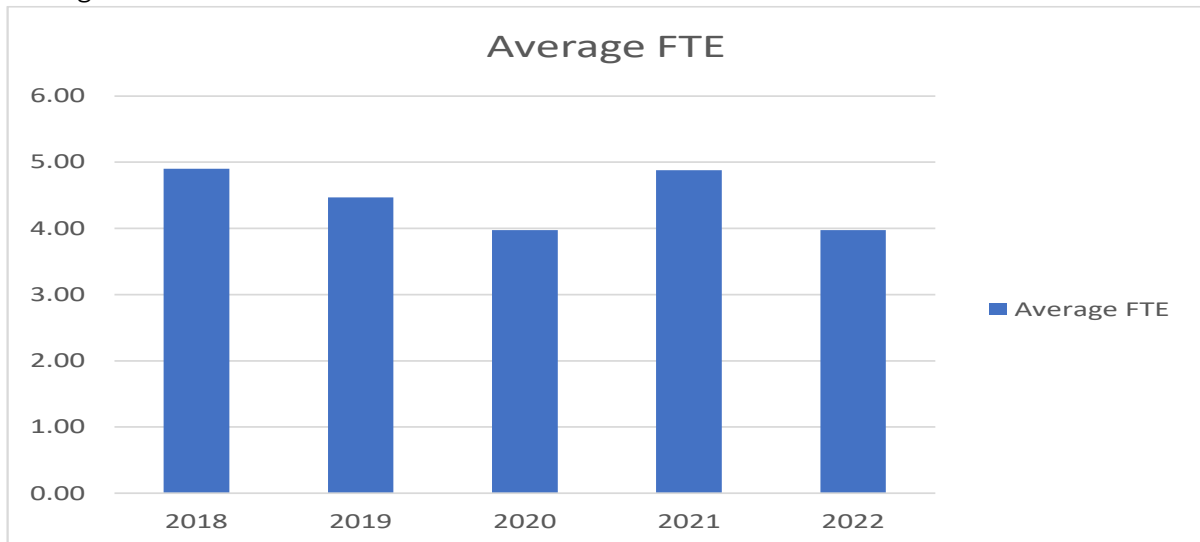


Graph 2: Income & expenditures

The total costs can be divided in direct programme expenses (50%) and FMS personnel and office related expenses (50%). Direct programme expenses capture the activities which our designated partners in the different countries carry out and direct FMS direct project expenses. Direct programme expenses have decreased from € 868k in 2021 to € 465k in 2022. This is the result of a decrease of the overall volume of the activities. FMS personnel and office expenses have also decreased in comparison to 2021, from € 493k in 2021 to € 473k in 2022. This is mainly caused by a reduction in staff costs.

### Staffing

During 2022 the average FTE level increased to an average 3,98 FTE in comparison to 4.88 average FTE in 2021.



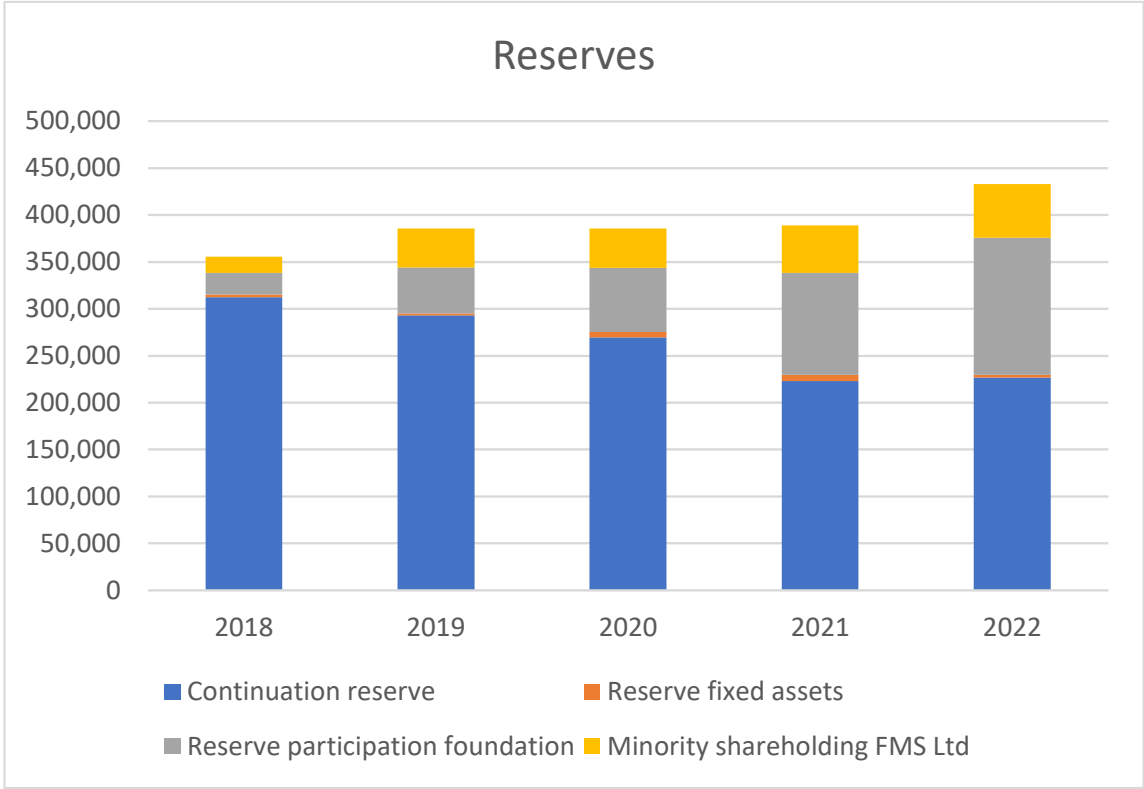
Graph 3: average FTE per year

During 2022 one staff member left the organisation. A new staff member joined the organisation in August. The average FTEs over 2022 was 3.98.

On 31 December 2022 FairMatch Support had five staff members, who worked mostly part-time, totalling 4.3 FTE (snapshot). The relatively small number of staff helped us in the uncertain period of the last 3 years to be more flexible and remain profitable.



Reserve development



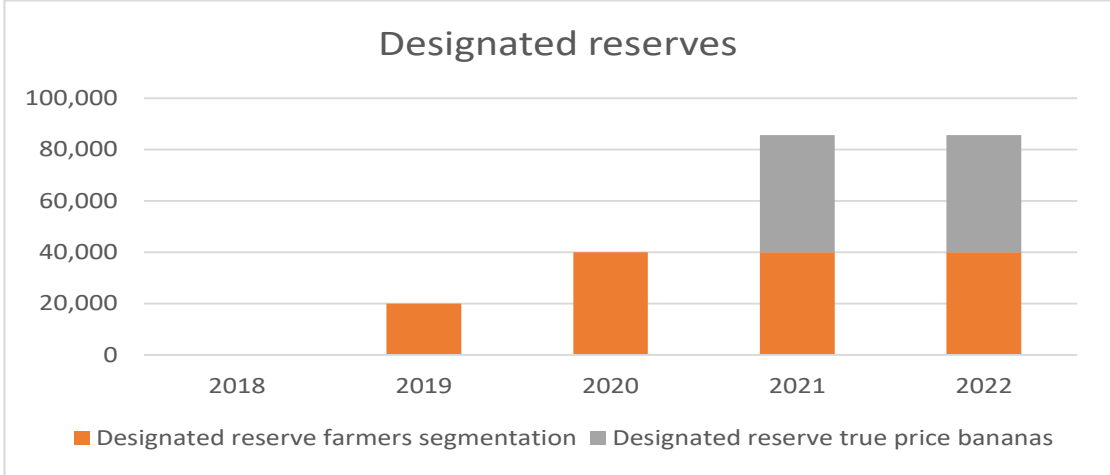
Graph 4: reserve development

The general reserves consist of the *continuation reserve*, the *reserve fixed assets*, the *reserve participation foundation* and the *minority shareholding FMS Ltd*. Together they total € 432k. The value of the general reserves show a slow upward trend in line with the results of the recent years.

At the end of 2022 the *continuation reserve* is € 226k. This is the result of a decrease of the reserve fixed assets and reflects the depreciation. The *reserve fixed assets* shows the book value of the tangible and intangible assets and has a value of € 2,927. The *reserve participation foundation* reflects the results in the Limited over the past years and has a value of € 146k at the end of the year. The minority shareholding FMS limited reflects the results in the Limited minus the payment of dividend and has a value of € 57k (after dividend payment). The aim set by the supervisory board is to have a continuation reserve and the participation reserve of the foundation of between 6 and 9 months of the organisational expenditures. The organisational expenditures are € 473k in 2022, which amounts to 11 months (or 91% of the operational expenditures) and is therefore at the top of the boundaries set by the supervisory board.



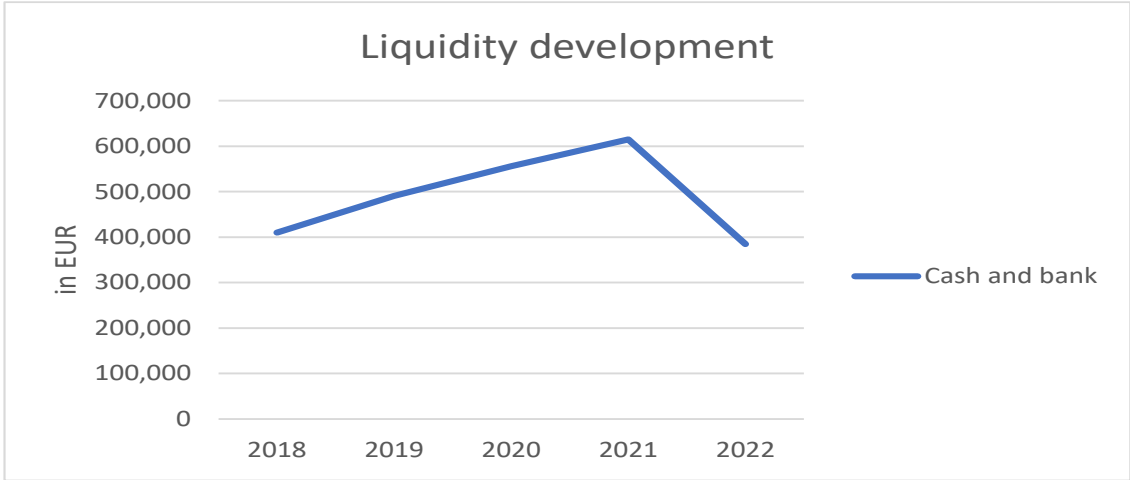
**Designated reserves**



Graph 5: designated reserve development

FMS has two designated reserves. € 40k Has been allocated to a *designated reserve farmers segmentation*. This is an FMS initiated, conducted and partly co-financed research looking into the possibilities of farmers segmentation in Western Africa. In 2022 a second designated reserve was created called *Designated reserve true price bananas*. This reserve has been created to cover the FMS own contribution in the true price bananas project.

**Liquidity development**



Graph 6: liquidity development

The means of liquidity decreased with € 230k compared to the end of 2021. The timing of the receipts of the work advances was slightly later in 2022. These have now been received early 2023.

## 1.7 Outlook for 2023

Since 2020 the world had to deal with the COVID19 pandemic. Although the restrictive measures have been lifted beginning 2022 and serious cases of illness appear to have disappeared we are currently in a far from stable period. The war in Ukraine, increasing fuel prices, very high inflation are signs of a troubled, uncertain, changing environment.

During the COVID19 pandemic FMS has realized that our contacts with partners and customers are good, which has allowed us to continue with our work. Also now we feel we are well prepared and are planning accordingly.

The portfolio is stable and looks good but still quite some attention needs to be paid to have a full portfolio for the whole year. Acquisition requires an important continues focus.

In 2023 we will review the franchise set up with our partner FMS West Africa and see whether or not adjustments are required.

We will continue our search to new tooling and approaches e.g. how to deal with the results of true price calculations and remediation, continuation of the digital farmers field school, development of MIS systems etc. Our start to operate in Europe as well will continue in 2023.

In the portfolio development the focus will remain on West Africa, Central Asia and Sierra Leone as far as regions is concerned. One separate activity is taking in the Dominican Republic and Peru on Bananas.

The portfolio in West Africa decreased a bit in 2022 but will hopefully be catching up mid 2023. The security situation in Burkina Faso and Mali is decreasing making the implementation of activities more difficult. It is expected that activities in Ivory Coast and other countries in the region will be able to increase in the coming period.

FMS has participated in a tender with BFC for Kyrgyzstan. If this tender is won it could provide an opportunity to increase the activities in this region.

Several new opportunities are arising in Sierra Leone, South Africa and Senegal.

At this moment FMS has a stable good performing team. Therefore no changes are expected and no new recruitments have been planned.

A small reduction in income is expected in 2023. It is however still expected to have a positive result of € 20k after taxes at the end of the year.

## Budget 2023

	2023	
Total Revenue (including project partners)	1,200,000	
Total direct costs FMS & project partners	-690,000	
FMS revenue		510,000
Franchise income		40,000
Total net revenue		550,000
Personnel costs	422,280	
Office rent and housing	33,576	
Office costs	31,764	
Other costs	6,100	
Insurances	18,840	
Taxes (non refundable VAT)	11,460	
Total expenses		524,020
Depreciation material fixed assets	1,440	
Depreciation immaterial fixed assets	0	
		1,440
<i>Net result before taxes</i>		<i>24,540</i>
Taxes on income		-4,663
<b>Net result after taxes</b>		<b>19,877</b>

## 1.8 Risks

The main risks for the organisation, which have been identified and experienced during 2022 are the following:

- The pandemic COVID-19: what are the effects for FMS and its (franchisee) partners. Regular online meetings were held with the partners, customers and Supervisory Board to check the current situation and assess what the best way forwards would be. Travel was postponed but most activities in the field could be carried out. Acquisition trajectories required more attention. The situation was released as far as COVID was concerned but instability continued due to the invasion of Russia into Ukraine.
- Decreasing size of the volume of the projects: smaller projects demand relatively more acquisition and attention and therefore the margins are getting under further pressure. Therefore we continue to work on a number of larger projects to minimise this risk.
- Increasing administrative and financial requirements with financial consequences from funding agencies which become only apparent after proposals and budgets have been approved. Active discussions with funding agency during the proposal phase of projects will allow for this to be clear from the start of developing the project.
- Increasing administrative burden related to audits have been experienced. The audits often take place after the contract period. The level of detailed information requested requires a lot of time, which cannot be charged to the project. Further outcomes come sometimes as surprises for both the donor as FMS, not taking the intentions, actual sequence of activities and project content into account. Further the time to carry out audits differs from 1-2 months to 1.5 years. The risk is that project expenditures already approved by the funding agency are found ineligible by the auditor. Further final payment of project expenditures by the funding agency is really delayed. Active discussions with the funding agency as well as with the auditor as well as including additional budget to facilitate project audits in the proposals are necessary to mitigate this risk.
- Good staffing: the number of specialists in this field is limited which is creating a higher risk in recruitment and a quality and continuity risk for the organization. Internal training of young professionals and a broader team is seen as a good answer to this risk.
- Withdrawing governments in the field of development support is creating fewer options for this kind of work in the future; a good balance between private and public funds is therefore needed. Fortunately FMS is currently collaborating with two private funds.

# Report of the Supervisory Board

## 2.1 Composition

During 2022 the supervisory board consisted of the following persons:

*Mrs D. Pit, member since September 2015, chairperson since December 2018*

Daphne Pit is owner of the consultancy Pit Pure Power. She has experience in sustainable energy and supply chains in both corporate and mission driven (NGO) organizations. Daphne became chairperson in December 2018.

*Mr A.J. van den Bos, member since September 2015*

Aart van den Bos is an entrepreneur with a wide range of experience in many continents. He has set up various agribusiness companies in different emerging countries over the years. It gives him energy when he gets the chance to combine social, ecological and financial success.

*Mrs J.P. van der Ven, member since September 2015*

Joke van der Ven is working as senior investment officer for the Triodos Sustainable Trade Fund, providing finance for the development of sustainable value chains covering emerging markets. She has been active in different positions in the area of enterprise development and agribusiness in Africa and Latin America over the past 20 years.

FairMatch Support has the objective to have people with different backgrounds and in related work fields in its supervisory board, worked out well.

## 2.2 Supervisory role

The responsibility for day-to-day management of the organization lies with the Board of Management. The role of the Supervisory Board is to supervise the Board of Management and to take decisions as required by the articles of association and the regulations. The Supervisory Board also plays the role of sounding board to the Management Board.

The Supervisory Board officially met three times in 2022, in April, September and December. During the April meeting the annual report and annual accounts were discussed. The September meeting focused on a general update on the results through August. The December meeting was amongst others used to discuss and approve the Annual Plan and budget for 2023.

The main areas of discussions and decisions in the Supervisory Board were:

- Approval of the annual report 2021 and the discharge of the Board of Directors;
- Narrative and financial progress reports;
- Approval of the annual plan and budget 2023;
- Succession members RvT;
- FMS Acquisition.

Amersfoort, 20-04-2023

A.J. van den Bos  
Member

J.P. van der Ven  
Member

D. Pit  
Chairperson

# Consolidated financial statements 2022

## 3.1. Balance Sheet per 31 December (in €)

After appropriation of result

(The numbers in parentheses refer to the Explanatory Notes)

	31/12/2022	31/12/2021
<b>Assets</b>		
Tangible Fixed Assets (1)	2,926	6,682
Long-term receivables public projects (2)	0	119,095
Long-term receivables private projects (2)	162,634	237,914
Sub-total long-term receivables	<u>162,634</u>	<u>357,008</u>
	165,559	363,690
Receivables public projects (2)	325,940	579,149
Receivables private projects (2)	327,772	218,803
Accounts receivables (3)	287,331	231,300
Provisions (4)	0	-36,210
Advance payments (5)	82,032	66,284
Sub-total receivables	<u>1,023,076</u>	<u>1,059,327</u>
Liquidities (6)	384,601	615,017
<b>Total Assets</b>	<b><u>1,573,235</u></b>	<b><u>2,038,033</u></b>
<b>Liabilities</b>		
<b>Reserves (6)</b>		
Continuation reserve	226,737	222,982
Reserve fixed assets	2,927	6,682
Reserve participation foundation (A)	146,205	108,511
Sub-total reserves	<u>375,869</u>	<u>338,175</u>
Shares capital foundation in FMS Ltd(A)	51	51
Minority shareholding FMS Ltd	57,099	50,885
<b>Designated reserve (7)</b>		
Designated reserve farmers segmentation	40,000	40,000
Designated reserve true price	45,584	45,584
	<u>85,584</u>	<u>85,584</u>
<b>Long-term liabilities (8)</b>		
Long-term liabilities for public projects	69,851	146,189
Long-term liabilities for private projects	143,787	266,846
Sub-total long-term liabilities	<u>213,637</u>	<u>413,035</u>
<b>Short-term liabilities (9 + 10)</b>		
Short-term liabilities for public projects (9)	233,915	615,980
Short-term liabilities for private projects (9)	395,912	188,332
Accounts payable (10)	146,546	269,190
Salaries and taxes (10)	36,671	36,266
Company tax & Value Added Tax (10)	19,006	29,219
Other liabilities and accrued expenses (10)	8,943	11,316
Sub-total short-term liabilities	<u>840,993</u>	<u>1,150,303</u>
<b>Total Liabilities</b>	<b><u>1,573,235</u></b>	<b><u>2,038,033</u></b>



## 3.2 Consolidated income and expenditure statement 2022 (in €)

(The numbers in parentheses refer to the Explanatory Notes)

	Actuals 2022	Budget 2022	Actuals 2021
<b>Income (12)</b>			
Committed public projects	82,534	300,000	1,261,743
Committed private projects	548,778	500,000	719,229
Total income	631,312	800,000	1,980,972
Movement in public and private projects (12)	351,972	500,091	-589,414
Available income for the year	983,284	1,300,091	1,391,558
Franchise income (13)	41,801	40,000	61,991
<b>Total income</b>	<b>1,025,085</b>	<b>1,340,091</b>	<b>1,453,549</b>
<b>Expenditures</b>			
<b>Programme expenditures (14)</b>			
Programme costs public projects	290,555	539,400	745,586
Programme cost private projects	185,614	275,000	112,032
Programme inefficiencies	-11,027	0	9,883
Direct programme expenditures	465,142	814,400	867,501
<b>Organisational expenditures (15)</b>			
Personnel	374,519	397,709	405,796
Office accommodation	33,175	34,620	28,228
Office expenditures	33,705	29,280	27,392
Other costs	27,836	30,340	28,924
Depreciation	3,756	3,600	2,889
Sub-total organisational expenditures	472,991	495,549	493,229
<b>Total expenditures</b>	<b>938,133</b>	<b>1,309,949</b>	<b>1,360,731</b>
<b>Results before tax</b>	<b>86,952</b>	<b>30,142</b>	<b>92,818</b>
Company tax	13,043	4,521	13,923
Result after tax	73,910	25,621	78,895
Minority interest	36,216	12,554	38,659
Net result foundation	37,693	13,067	40,237
<b>Result allocation</b>			
Continuity reserve	3,755	12,554	-46,761
Reserve fixed assets	-3,755	0	1,177
Reserve participation foundation (A)	37,693	13,067	40,237
Designated reserve true price bananas	0	0	45,584
Total net result foundation	37,693	25,621	40,237

### 3.3 Consolidated cash flow statement (in €)

	2022	2021
<b>Cash flow from operating activities</b>		
Reserves	37,694	40,237
Minority shareholding FMS BV	6,214	8,659
	43,907	48,896
Adjustments for:		
- Depreciation of fixed assets	3,756	2,889
Changes in working capital		
- Short-term receivables	36,252	-159,233
- Short-term liabilities	-309,310	61,524
	-273,056	-97,709
<b>Cash flow from operational activities</b>	<b>-225,395</b>	<b>-45,924</b>
<b>Cash flow from investment activities</b>		
- Investments in fixed assets	0	-4,066
- Adjustments in long-term assets	194,375	-304,468
	194,375	-308,533
<b>Cash flow from financing activities</b>		
- Long-term liabilities	-199,398	413,035
<b>Increases / decreases in liquidities</b>	<b>-230,414</b>	<b>58,577</b>
<b>Liquidity movements</b>		
Cash and cash equivalents as of 1 January	615,017	556,440
Increase / decrease in cash and cash equivalents	-230,414	58,577
<b>Cash and cash equivalents as of 31 December</b>	<b>384,601</b>	<b>615,017</b>

### 3.4 Explanatory notes for the annual accounts

#### **FairMatch Support Foundation**

FairMatch Support Foundation is located at Grote Koppel 8 in Amersfoort. The FairMatch Support Foundation was established in 2007. It is registered with the Chamber of Commerce in Amersfoort under number 817692319.

The Dutch Tax and Customs Administration has designated FairMatch Support Foundation as an 'Institution of General Interest' (Algemeen Nut Beogende Instelling, ANBI).

#### **FairMatch Support Limited**

FairMatch Support Limited is located at Grote Koppel 8 in Amersfoort. The FairMatch Support Limited was established in 2014. It is registered with the Chamber of Commerce in Amersfoort under number 854673015.

The relationship between FairMatch Support Foundation and FairMatch Support Limited has been described in point 1.3.

#### **Guiding principles**

The annual accounts are prepared in accordance with the accounting guideline for not for profit organisations ('Directive 640) of the Dutch Accounting Standards Board (DASB).

#### **Accounting principles**

##### ***General***

The accounts concept applied to the value of assets and liabilities are based on historical costs. Revenue and expenses are allocated to the period to which they are related.

The comparative figures for the previous year are modified as appropriate in terms of classification only for comparison purposes.

The consolidated annual accounts include the following entities:

- FairMatch Support Foundation (Stichting)
- FairMatch Support Ltd (B.V.)

##### ***Foreign currency***

The currency of reporting is the Euro. Transactions in foreign currencies are recalculated at the exchange rate on the transaction date. Exchange rate differences are stated under 'office costs' and have been applied to the credit or debit of the profit and loss account.

Transactions during the year and amounts receivable and payable at year-end denominated in foreign currencies are translated at the rates applicable at the time of transaction and the year-end respectively. Resulting exchange differences are charged or credited directly to results.

### ***Fixed assets***

The fixed assets are valued at their acquisition value and are subject to the deduction of linear depreciation based on their estimated economic lifetime.

The following percentages are used:

Office furniture and equipment: 20%

Computer and telephone equipment: 33%

Software: 33%

Short-term receivables are stated net of any provision required for doubtful amounts.

### ***Reserves and participation***

FairMatch Support makes a distinction between funds and reserves.

The continuation reserve consists of freely disposable capital, which provides security for the continuity of the organisation.

In 2012 FairMatch Support supervisory board has discussed the level of the reserve with the external auditor in line with practices in the industry. Therefore FairMatch Support aims at maintaining a continuity reserve that is sufficient to cover a minimum of six months and a maximum of nine months of the anticipated organisational expenditures (50% to 75% of the annual expenses).

Reserve participation consists of the participation of FairMatch Support Foundation in FairMatch Support Ltd. Minority shareholding is the minority share in FairMatch Support Ltd. Annual profits or losses are charged to these participations in accordance with their share (51% and 49% respectively).

Designated reserve farmers segmentation is a reserve created out of the continuation reserve to finance the by FMS conducted research to the possibilities for farmer segmentation in West Africa.

Designated reserve true price bananas is a reserve created out of the continuation reserve to finance the own contribution from FMS towards the True Price Bananas project.

### ***Funds***

Funds are project funds with a specific destination as stipulated in a contract. The balances of funds are designated to the continuation of the specific projects, in line with the objectives indicated in the contract.

### ***Income and expenditures***

Income and expenditures are accounted for at a historical cost basis in the year to which they relate.

Donations are taken into the income when committed based on the budget period.

Movements in funds (being the unspent or overspent committed donations) are deducted from the committed donations in order to show the available donations for the current year.

### ***Pension***

Since 1 September 2017 FairMatch Support had a defined contribution pension scheme. In this pension scheme there is no own/additional contribution for employees. The premiums payable are accounted for as a charge in the profit and loss account. Insofar as the premiums payable have not yet been paid, they are included in the balance sheet as an obligation. This pension scheme has been renewed per 1 September 2022 under the same conditions.

### ***Cash flow statement***

The cash flow statement has been prepared applying the indirect method. The cash and cash equivalents in the cash flow statement comprise the balance sheet items cash at bank. Cash flows in foreign currencies have been translated at estimated average exchange rates.



### 3.5 Explanatory notes for the balance sheet

#### Assets

##### Intangible- and fixed assets

The movement in intangible- and fixed assets can be specified as follows:

	Office furniture & equipment	Inventory	Computers	Software	Total 2022	Total 2021
<b>Acquisition value</b>						
Balance as of 1 January	17,431	7,706	11,844	35,443	72,423	60,651
Additions	0	0	0	0	0	4,066
<b>Balance as of 31 December</b>	<b>17,431</b>	<b>7,706</b>	<b>11,843</b>	<b>35,443</b>	<b>72,423</b>	<b>64,718</b>
<b>Depreciation</b>						
Balance as of 1 January	16,703	7,706	5,890	35,443	65,742	55,147
Depreciation	162	0	3,594	0	3,756	2,889
<b>Balance as of 31 December</b>	<b>16,865</b>	<b>7,706</b>	<b>9,484</b>	<b>35,443</b>	<b>69,498</b>	<b>58,036</b>
<b>Book value as of 31 December</b>	<b>566</b>	<b>0</b>	<b>2,359</b>	<b>0</b>	<b>2,926</b>	<b>6,682</b>

No investments were made in 2022. Hence the value change reflects the depreciation.

#### 1. Receivable funds

Receivable funds provide an overview of running contracts with public and private partners at the beginning and at the end of 2022. The receivable funds relate to the full period of the contract. The payment terms are an integral part of the contract. In accordance with the contracts the funds have been divided into short-term receivables, these funds are expected within the next year. Long-term receivables are expected over a period longer than one year.

Long-term receivable funds	2022	2021
Balance as of 1 January public projects	119,095	36,862
Balance as of 1 January private projects	237,914	15,678
<b>Balance receivable funds as of 1 January</b>	<b>357,008</b>	<b>52,540</b>
Changes in public projects	-119,095	82,233
Changes in private projects	-75,280	222,236
<b>Changes in public and private projects</b>	<b>-194,375</b>	<b>304,468</b>
Balance as of 31 December public projects	0	119,095
Balance as of 31 December private projects	162,634	237,914
<b>Balance project receivable as of 31 December</b>	<b>162,634</b>	<b>357,008</b>

Long-term receivable funds decreased in contract value with € 194k, as a result of the ending of some multi-annual contracts and less new contracts in West-Africa as a result of COVID-19. New long-term project proposals are being developed and discussed with partners and funders at this moment.

Short-term receivable funds	2022	2021
Balance as of 1 January public projects	579,149	403,837
Balance as of 1 January private projects	<u>218,804</u>	<u>160,401</u>
<b>Balance receivable funds as of 1 January</b>	<b>797,953</b>	<b>564,238</b>
Changes in public projects	-253,209	175,312
Changes in private projects	<u>108,968</u>	<u>58,403</u>
<b>Changes in public and private projects</b>	<b>-144,241</b>	<b>233,715</b>
Balance as of 31 December public projects	325,940	579,149
Balance as of 31 December private projects	<u>327,772</u>	<u>218,804</u>
<b>Balance project receivable as of 31 December</b>	<b>653,712</b>	<b>797,953</b>

Short-term receivable funds decreased in contract value with € 144k. This has been caused by contracts coming to an end and due to COVID-19 not consecutively followed by new activities.

## 2. Accounts receivable

The receivables are short-term assets. These include invoices to customers, which were not yet been paid by 31 December 2022. 77% Of these invoices have been received by the end of February 2023.

Receivables	2022	2021
Account receivables	<u>287,331</u>	<u>231,300</u>
<b>Balance as of 31 December</b>	<b>287,331</b>	<b>231,300</b>

## 3. Provisions

Per 1 January 2022 FMS had a provision of €36k to cover future liabilities of public partners not refunding the total amount of costs spend and claimed on projects. During 2022 the full amount of € 36k was written off. € 18k As bad debt. Another € 18k was corrected because the funds were received for the projects for which there was a risk that the public partner would not contribute to all the expenses made on the project. This leaves a zero balance at the end of the year.

Provisions	2022	2021
Balance as of 1 January	36,210	42,500
Provisions for onerous contracts	0	17,867
Bad debts	<u>-36,210</u>	<u>-24,157</u>
<b>Balance as of 31 December</b>	<b>0</b>	<b>36,210</b>



#### 4. Advance payments

At the end of 2022 advance payments consists of pre-payments provided to designated sub-contractors of FairMatch Support and office rent.

Advance payment	2022	2021
Pre-payments subcontractors	75,000	60,000
Pre-payments rent & services	7,032	6,284
<b>Balance as of 31 December</b>	<b>82,032</b>	<b>66,284</b>

#### 5. Liquidities

The cash and bank balances are free disposable liquidities except for the guarantee account. This account with a balance of € 7k is a three months guarantee for the lease of the office accommodation. Liquidities decreased with € 230k as a result of less activities and therefore lower amounts of pre-finance received during the second half of 2022.

Liquidities	2022	2021
Cash	144	182
Current and savings accounts	384,457	614,834
<b>Balance as of 31 December</b>	<b>384,601</b>	<b>615,016</b>
FairMatch Foundation	247,049	422,276
FairMatch Limited	137,552	192,740

#### 6. Reserves

The purpose of the continuation reserve is to cover the risks in the short-term and to ensure that FairMatch Support can also meet its obligations in the future. The addition in 2022 is in line with the change in the Reserve fixed assets and reflects the depreciation.

Continuation reserve	2022	2021
Balance as of 1 January	222,982	269,743
Additions / deductions	3,755	-46,761
<b>Balance as of 31 December</b>	<b>226,737</b>	<b>222,982</b>

The reserve participation of the foundation has developed as follows:

Reserve participation (A)	2022	2021
Balance as of 1 January	108,511	68,275
Additions/deduction	37,694	40,237
<b>Balance as of 31 December</b>	<b>146,205</b>	<b>108,511</b>

Shares capital foundation in FMS ltd (A)	51	51
--	----	----

Reserve participation reflects the value of the share in profit and losses of FairMatch Support Foundation in FairMatch Support Ltd.

<b>Reserve minority shareholder (Reserve B)</b>	<b>2022</b>	<b>2021</b>
Balance as of 1 January	50,835	42,176
Appropriation of result	36,216	38,659
Dividend	-30,000	-30,000
<b>Balance as of 31 December</b>	<b>57,051</b>	<b>50,835</b>
Shares minority shareholder (Shares B)	49	49
<b>Shares and reserve minority shareholder (B)</b>	<b>57,100</b>	<b>50,884</b>

The Reserve minority shareholder (Reserve B) reflects the value of the share in profit and losses of FairMatch Support Ltd minus payments of dividend. It has been decided to pay € 30,000 in dividend this financial year to the minority shareholder.

The Continuation Reserve together with the Reserve participation and the Reserve minority shareholder constitute the buffer that FMS has and serve as security for the continuation of the organisation. Actual organisational cost are € 473k in 2022 while the actual value of the reserves is € 430k. The total reserves are therefore 91% of the actual organisational costs or 11 months continuation of the organisation if no other income would be received. This is at the top of the bandwidth set by the supervisory board.

The reserve fixed assets reflects the book value of the intangible and fixed assets. No investments have been made in 2022.

<b>Reserve fixed assets</b>	<b>2022</b>	<b>2021</b>
Balance as of 1 January	6,682	5,505
Additions / Withdrawals	-3,755	1,177
<b>Balance as of 31 December</b>	<b>2,927</b>	<b>6,682</b>

## 7. Designated reserve

A designated reserve was created in 2019 to fund an FMS initiated research on farmers segmentation. This reserve is to cover the future costs of staff working on this activity.

<b>Designated reserve farmers segmentation</b>	<b>2022</b>	<b>2021</b>
Balance as of 1 January	40,000	40,000
Addition/deduction	0	0
<b>Total</b>	<b>40,000</b>	<b>40,000</b>

In 2021 a designated reserve was created out of the continuation reserve to finance the own contribution from FMS towards the True Price Bananas project. The project implementation period runs from 2020 – 2025.

<b>Designated reserve true price bananas</b>	<b>2022</b>	<b>2021</b>
Balance as of 1 January	45,584	0
Addition/deduction	0	45,584
<b>Total</b>	<b>45,584</b>	<b>45,584</b>

## Liabilities

### 8. Fund development

Fund development provides an overview of the balance between the contractual commitments with public and private partners and the expenses already made against these contracts. The balance of project funds indicates the level of expenditures, which are budgeted for in the coming years. The funds can be divided in long-term liabilities which are longer than one year and short-term liabilities which are shorter or equal to one year.

Long-term project funds	2022	2021	
Balance as of 1 January public projects	146,189	0	
Balance as of 1 January private projects	<u>266,846</u>	<u>0</u>	
<b>Balance long term project funds</b>	<b>413,035</b>		<b>0</b>
Changes in public funds	-76,338	146,189	
Changes in private funds	<u>-123,060</u>	<u>266,846</u>	
<b>Changes in public and private funds</b>	<b>-199,398</b>		<b>413,035</b>
Balance as of 31 December public projects	69,851	146,189	
Balance as of 31 December private projects	<u>143,786</u>	<u>266,846</u>	
<b>Balance as of 31 December projects funds</b>	<b>213,637</b>		<b>413,035</b>

The long-term project funds were € 413k at the end of 2021. Although new contracts and extension of contracts have been signed during 2022 the overall value of the long-term has reduced to € 214k. New acquisition trajectories are ongoing.

Short-term project funds	2022	2021	
Balance as of 1 January public projects	615,980	622,565	
Balance as of 1 January private projects	<u>188,333</u>	<u>116,672</u>	
<b>Balance long term project funds</b>	<b>804,313</b>		<b>739,237</b>
Changes in public funds	-382,064	-6,585	
Changes in private funds	<u>207,581</u>	<u>71,661</u>	
<b>Changes in public and private funds</b>	<b>-174,483</b>		<b>65,076</b>
Balance as of 31 December public projects	233,916	615,980	
Balance as of 31 December private projects	<u>395,914</u>	<u>188,333</u>	
<b>Balance as of 31 December projects funds</b>	<b>629,830</b>		<b>804,313</b>

Short-term project funds have decreased with € 175k.

## 9. Short-term liabilities

Accounts payable include outstanding amounts to service providers and are all to be settled in early 2023. The level of short-time liabilities is € 135k lower than in 2021. This is the result of less outstanding payments to dedicated partners and franchisees at the end of the year. Salaries and taxes include reservations for holiday allowance and social security payments. It further includes a reservation for outstanding leave days and a reservation for the transition payments. Other liabilities and accrued expenses include, amongst others, the reservation for the auditor's fee.

<b>Short-time liabilities</b>	<b>2022</b>	<b>2021</b>
Accounts payable	146,546	274,190
Salaries and taxes	33,389	32,887
Pension	3,283	3,378
Company tax and VAT	19,006	29,219
Other liabilities and accrued expenses	8,943	6,317
<b>Balance as of 31 December</b>	<b>211,166</b>	<b>345,991</b>

## 10. Obligations not included in the balance sheet

FairMatch Support has a tenancy agreement for the premises at Grote Koppel 8, Amersfoort. This agreement will end 30 September 2023. The rental commitment through the end of the contract is valued at € 21,097 (price value 2022). A bank guarantee of € 7k has been issued as a security in favour of the landlord.

### 3.6 Explanatory notes for the income and expenditures statement

#### 11. Income

Income was obtained by regular activities of FairMatch Support. Each project fund has its own contract with its own terms of conditions. The funds are divided in public or private projects based on the type of organisation and external advice provided by a VAT expert. Contracts with public entities are categories as public funds. Contracts with companies are mainly categorised as private funds. Regular narrative and financial reports are prepared. Invoices are submitted to customers based on targets stated in the specific contracts or disbursement schedules stated in the contract. No large one-off benefits were received in 2022.

Income was lower than anticipated in the budget and in comparison to last year. This was due to less activities in the West Africa region and the longer duration it takes to come to contractual arrangements.

<b>Income</b>	<b>Actuals 2022</b>	<b>Budget 2022</b>	<b>Actuals 2021</b>
Committed public projects	82,534	230,618	1,261,743
Committed private projects	<u>548,778</u>	<u>394,655</u>	<u>719,229</u>
<b>Total commitment</b>	<b>631,312</b>	<b>625,273</b>	<b>1,980,972</b>
Movement in public and private projects	<u>351,972</u>	<u>674,727</u>	<u>-589,414</u>
<b>Project income for the year</b>	<b>983,284</b>	<b>1,300,000</b>	<b>1,391,558</b>
Franchise fee	<u>41,801</u>	<u>40,000</u>	<u>61,991</u>
<b>Total income</b>	<b>1,025,085</b>	<b>1,340,000</b>	<b>1,453,549</b>

#### 12. Other income

FairMatch Support has franchise agreements with her partner organisations in West Africa and Central Asia. Income derived under these agreements is reflected here. The income received reduced in comparison to 2021 as a result of less activities with the franchise in West Africa.

<b>Other income</b>	<b>Actuals 2022</b>	<b>Budget 2022</b>	<b>Actuals 2021</b>
Franchise income	<u>41,801</u>	<u>40,000</u>	<u>61,991</u>
<b>Total other income</b>	<b>41,801</b>	<b>40,000</b>	<b>61,991</b>

#### 13. Programme expenditures

Direct programme expenditure on the statement of Income and Expenditures represent the direct expenses on projects carried out by FairMatch Support and network partners.

<b>Programme expenditures</b>	<b>Actuals 2022</b>	<b>Budget 2022</b>	<b>Actuals 2021</b>
Expenditures public programmes	290,555	539,400	745,586
Expenditures private programmes	185,614	275,000	112,032
Programme efficiencies / non efficiencies	<u>-11,027</u>	<u>0</u>	<u>9,883</u>
<b>Total expenditures</b>	<b>465,142</b>	<b>814,400</b>	<b>867,501</b>

Next to these direct programme expenditures FairMatch Support charges productive hours and administrative cost to the programmes.

#### 14. Organisational expenditures

Organisational expenditures consist of personnel expenditures, accommodation costs, office costs and depreciation.

Personnel expenditures were lower than budgeted because and lower than in 2021 as a result of less staff.

Personnel costs	Actuals 2022	Budget 2022	Actuals 2021
Salaries	284,378		286,859
Social security	39,722		55,789
Pension	46,876		45,260
Other expenses	3,544		17,889
<b>Total personnel costs</b>	<b>374,519</b>	<b>397,709</b>	<b>405,796</b>

During 2022 the defined contribution pension scheme was renewed under the same conditions.

The number of FTE's has also decreased in comparison to 2021 from 4.88 FTE to 3.98 FTE on average during the year. One of the staff members has left the organisation during 2022 while a new staff member has been recruited. This brings the total number of staff members at the end of 2022 to five.

Organisation expenditures	Actuals 2022	Budget 2022	Actuals 2021
Office accommodation	33,175	34,620	28,228
Office costs	33,705	29,280	27,392
Other costs	27,836	30,340	28,924
Depreciation	3,756	3,600	2,889
<b>Total organisational expenditures</b>	<b>98,472</b>	<b>97,840</b>	<b>87,433</b>

Total organisational expenditures have increased in comparison to 2021 with € 11k but is in line with the budget. This is mainly caused by additional service charges for the office under 'Office accommodation' and increased audit costs under 'Office Costs'.



# Foundation financial statements 2022

## 4.1 Balance Sheet Foundation as of 31 December (in €)

(after appropriation of result)

(The numbers in parentheses refer to the Explanatory Notes)

	31/12/2022	31/12/2021
<b>Assets</b>		
Financial assets (15)	146,205	108,562
Long-term receivables public funds (3)	0	119,095
Assets	<u>146,205</u>	<u>227,657</u>
<b>Receivables</b>		
Receivable public funds (3)	325,940	579,149
Provision (4)	<u>0</u>	<u>-36,210</u>
	325,940	542,939
Cash and Bank (6)	247,049	422,276
<b>Total Assets</b>	<b><u><u>719,194</u></u></b>	<b><u><u>1,192,871</u></u></b>
<b>Liabilities</b>		
<b>Reserves</b>		
Continuation reserve (16)	226,737	222,982
Reserve fixed assets	2,927	6,682
Shares and reserve participation (17)	<u>146,205</u>	<u>108,562</u>
Reserves total	375,870	338,226
<b>Designated reserve (18)</b>		
Designated reserve project farmers segmentation	<u>40,000</u>	<u>40,000</u>
Designated reserve total	40,000	40,000
<b>Long-Term liabilities (9)</b>		
Public projects	69,851	146,189
<b>Short-term liabilities (9)</b>		
Short-term liabilities public funds	233,915	615,980
Current Account FMS BV	<u>-442</u>	<u>52,477</u>
	233,472	668,457
<b>Total Liabilities</b>	<b><u><u>719,194</u></u></b>	<b><u><u>1,192,872</u></u></b>

## 4.2 Income and Expenditure statement Foundation 2022 (in €)

(The numbers in parentheses refer to the Explanatory Notes)

	Actuals 2022	Budget 2022	Actuals 2021
<b>Income (12)</b>			
Committed public projects	82,534	300,000	1,261,743
Total income	82,534	300,000	1,261,743
Movement in public projects	457,609	300,000	-452,408
Available income for the year	540,143	600,000	809,335
Other benefits (13)	0	0	0
<b>Total income</b>	<b>540,143</b>	<b>600,000</b>	<b>809,335</b>
<b>Expenditures</b>			
Programme expenditures (14)	290,555	539,400	745,586
Programme efficiencies	8,769	0	27,231
Total programme expenditures	299,324	539,400	772,817
Organisational expenditures allocated from limited	240,819	60,600	36,518
<b>Total expenditures</b>	<b>540,143</b>	<b>600,000</b>	<b>809,335</b>
<b>Result before tax</b>	<b>0</b>	<b>0</b>	<b>0</b>
Company tax	0	0	0
<b>Result after tax</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>Result allocation</b>			
Continuity reserve	3,755	0	-45,584
Reserve fixed assets	-3,755	0	0
Reserve participation foundation (A)	0	0	0
Designated reserve true price bananas	0	0	45,584
<b>Total net result</b>	<b>0</b>	<b>0</b>	<b>0</b>

### 4.3 Explanatory notes for the balance sheet of the foundation

#### 15. Financial assets

Financial assets reflect the participation of FairMatch Support Foundation in FairMatch Support Ltd. The foundation shares in the profit and losses of the limited at 51%. The movement in financial assets can be specified as follows:

<b>Reserve participation</b>	<b>2022</b>	<b>2021</b>
Balance as of 1 January	108,511	68,274
Additions / deductions	37,694	40,237
<b>Balance as of 31 December</b>	<b>146,205</b>	<b>108,511</b>
<b>Shares A</b>	<b>2022</b>	<b>2021</b>
Balance as of 1 January	51	51
<b>Balance as of 31 December</b>	<b>51</b>	<b>51</b>
<b>Total reserve and participation</b>	<b>146,256</b>	<b>108,562</b>

#### 16. Reserves

The value of the continuation reserve and reserve fixed assets were created before FairMatch Support Ltd was established in 2015 in which FairMatch Support foundation has a share. Results (negative and positive) are allocated towards the participation. In 2021 part of the Continuation reserve was allocated to a designated reserve to cover the own contribution of the True Price Bananas project.

The reserve fixed assets reflects the book value of the intangible and fixed assets.

<b>Continuation reserve</b>	<b>2022</b>	<b>2021</b>
Balance as of 1 January	222,982	269,743
Additions / deductions	3,755	-46,761
<b>Balance as of 31 December</b>	<b>226,737</b>	<b>222,982</b>
<b>Reserve fixed assets</b>	<b>2022</b>	<b>2021</b>
Balance as of 1 January	6,682	5,505
Withdrawals	-3,755	1,177
<b>Balance as of 31 December</b>	<b>2,927</b>	<b>6,682</b>

17. Reserve participation in FMS Ltd

Reserve participation reflects the value of the share in profit and losses of FairMatch Support Foundation in FairMatch Support Ltd.

The shares and reserve of the minority shareholder has developed as follows:

<b>Reserve participation FMS foundation</b>	<b>2022</b>	<b>2021</b>
Balance as of 1 January	108,511	68,275
Additions / deductions	37,694	40,237
<b>Balance as of 31 December</b>	<b>146,205</b>	<b>108,511</b>
Shares in FMS Ltd	51	51
<b>Balance as of 31 December</b>	<b>146,256</b>	<b>108,562</b>

18. Designated reserve

A designated reserve was created in 2019 to fund an FMS initiated research on farmers segmentation. This reserve is to cover the additional costs of staff working on this activity.

<b>Designated reserve farmers segmentation</b>	<b>2022</b>	<b>2021</b>
Balance as of 1 January	40,000	20,000
Addition/deduction	0	20,000
<b>Total</b>	<b>40,000</b>	<b>40,000</b>

#### 4.4 Explanatory notes for the statement of income and expenditure of the foundation.

The income of the Foundation is based on its share in FairMatch Support BV.

Parties have agreed to formally lay down the main obligations towards each other in accordance with their respective objects, i.e. for FairMatch Support Ltd to execute the programmes and to distribute its main share of profits to FairMatch Support Foundation and for FairMatch Support Foundation to allocate those contributions for the further implementations of its objectives.

Parties realise that with the establishment of FairMatch Support Ltd, a division of responsibilities and activities will need to take place, in accordance with the respective objects of the parties.

FairMatch Support Foundation will remain responsible for the overall mission and vision and activities related to the development and funding of programmes that adds value to the community.

FairMatch Support Ltd is responsible for activities related to the fulfilment of the mission and vision of the Foundation and the implementation of other related programmes.

Parties have the intention to do all what is necessary to enable FairMatch Support Foundation and FairMatch Support Ltd to carry out their respective activities, to make any transition of activities as smooth as possible as to safeguard the overall continuity and quality of the sustainable programs.

Direct programme costs have been charged to the Foundation in line with the type of the clients, being public or private.

Personnel-, accommodation-, office- and other costs have been charged in proportion to the share of public funds in the total funds.

Amersfoort, 20-04-2023

H. uit de Bosch  
Executive Director

## 19. Project overview

The overview presented shows receipts and expenditures for some specific project funds.

Name	Receipts < 2022	Receipts 2022 (incl debtors)	Total received	Expenditure < 2022	Expenditure 2022	Total expenditures
W&D EU TDG Melo Cashew SL COIC	79,395	14,265	93,660	67,835	46,734	114,569
W&D multiple crops Sierra Leone	40,443	24,274	64,717	39,325	33,679	73,004
Both Ends Omadeza shea	73,605	23,951	97,556	69,770	27,786	97,556
Other public funds receipts and expenses	1,851,528	382,898	2,234,426	1,821,236	431,944	2,253,180
<b>Public funds receipts and expenses</b>	<b>2,044,971</b>	<b>445,388</b>	<b>2,490,359</b>	<b>1,998,166</b>	<b>540,143</b>	<b>2,538,309</b>
<b>Name</b>	<b>Receipts &lt; 2022</b>	<b>Receipts 2022 (incl debtors)</b>	<b>Total received</b>	<b>Expenditure &lt; 2022</b>	<b>Expenditure 2022</b>	<b>Total expenditures</b>
Private funds receipts and expenses	394,881	535,592	930,473	392,108	443,141	835,249
<b>TOTAL Public and Private funds receipts and expenses</b>		<b>980,980</b>			<b>983,284</b>	

## INDEPENDENT AUDITOR'S REPORT

To: the Supervisory Board of Stichting FairMatch Support

### Report on the audit of the consolidated financial statements 2022 included in the annual report

#### **Our opinion**

We have audited the consolidated financial statements 2022 of Stichting FairMatch Support based in Amersfoort.

In our opinion, the accompanying consolidated financial statements give a true and fair view of the financial position of Stichting FairMatch Support as at 31 December 2022 and of its result for 2022 in accordance with the Guideline for annual reporting 640 'Organisaties-zonder-winststreven' of the Dutch Accounting Standards Board.

The consolidated financial statements comprise:

1. the consolidated balance sheet as at 31 December 2022;
2. the consolidated statement of income and expenditure for 2022; and
3. the notes comprising a summary of the accounting policies and other explanatory information.

#### **Basis for our opinion**

We conducted our audit in accordance with Dutch law, including the Dutch Standards on Auditing. Our responsibilities under those standards are further described in the 'Our responsibilities for the audit of the consolidated financial statements' section of our report.

We are independent of Stichting FairMatch Support in accordance with the 'Verordening inzake de Onafhankelijkheid van accountants bij assurance-opdrachten' (ViO, Code of Ethics for Professional Accountants, a regulation with respect to independence) and other relevant independence regulations in the Netherlands. Furthermore we have complied with the 'Verordening Gedrags- en Beroepsregels Accountants' (VGBA, Dutch Code of Ethics).

We believe the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### Report on the other information included in the annual report

The annual report contains other information, in addition to the consolidated financial statements and our auditor's report thereon.

Based on the following procedures performed, we conclude that the other information:

- is consistent with the consolidated financial statements and does not contain material misstatements;
- contains all the information regarding the management report and the other information as required by the Guideline for annual reporting 640 'Organisaties-zonder-winststreven' of the Dutch Accounting Standards Board.

We have read the other information. Based on our knowledge and understanding obtained through our audit of the consolidated financial statements or otherwise, we have considered whether the other information contains material misstatements.

By performing these procedures, we comply with the requirements of the Dutch Standard 720. The scope of the procedures performed is substantially less than the scope of those performed in our audit of the consolidated financial statements.

The Board is responsible for the preparation of the management report and other information in accordance with the Guideline for annual reporting 640 'Organisaties-zonder-winststreven' of the Dutch Accounting Standards Board.

### **Description of responsibilities regarding the consolidated financial statements**

#### ***Responsibilities of the Board and the Supervisory Board for the consolidated financial statements***

The Board is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with the Guideline for annual reporting 640 'Organisaties-zonder-winststreven' of the Dutch Accounting Standards Board. Furthermore, the Board is responsible for such internal control as the Board determines is necessary to enable the preparation of the consolidated financial statements that are free from material misstatement, whether due to fraud or error.

As part of the preparation of the consolidated financial statements, the Board is responsible for assessing the foundation's ability to continue as a going concern. Based on the financial reporting framework mentioned, the Board should prepare the consolidated financial statements using the going concern basis of accounting unless the Board either intends to liquidate the foundation or to cease operations, or has no realistic alternative but to do so. The Board should disclose events and circumstances that may cast significant doubt on the foundation's ability to continue as a going concern in the consolidated financial statements.

The Supervisory Board is responsible for overseeing the foundation's financial reporting process.

#### ***Our responsibilities for the audit of the consolidated financial statements***

Our objective is to plan and perform the audit assignment in a manner that allows us to obtain sufficient and appropriate audit evidence for our opinion.

Our audit has been performed with a high, but not absolute, level of assurance, which means we may not detect all material errors and fraud during our audit. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements. The materiality affects the nature, timing and extent of our audit procedures and the evaluation of the effect of identified misstatements on our opinion.



We have exercised professional judgement and have maintained professional skepticism throughout the audit, in accordance with Dutch Standards on Auditing, ethical requirements and independence requirements. Our audit included e.g.:

- identifying and assessing the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, designing and performing audit procedures responsive to those risks, and obtaining audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control;
- obtaining an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the foundation's internal control;
- evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the Board;
- concluding on the appropriateness of the Board's use of the going concern basis of accounting, and based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the foundation's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause a foundation to cease to continue as a going concern;
- evaluating the overall presentation, structure and content of the consolidated financial statements, including the disclosures; and
- evaluating whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

Because we are ultimately responsible for the opinion, we are also responsible for directing, supervising and performing the audit of the financial information of entities or operations to be included in the financial statements. In this respect we have determined the nature and extent of the audit procedures to be carried out for these entities or operations. Decisive were the size and/or the risk profile of the entities or operations. On this basis, we selected entities or operations for which an audit or review had to be carried out on the complete set of financial information or specific items.

We communicate with the Supervisory Board regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant findings in internal control that we identify during our audit.

Was signed Amersfoort 23 juni 2023.

WITh Accountants B.V.  
J.A Vermeer AA



**FairMatch  
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